

**Ashburn Girls Softball League**  
**Statement of Revenues and Expenses**  
**Year Ended December 31, 2012**

	<u>House/Pride</u>	<u>Shooting Stars</u>	<u>Total</u>
Net Registration Fees	86,746	150,412	237,158
Sponsorships	14,196	15,304	29,500
Net Fundraising	-	5,896	5,896
Concession Sales	9,045	-	9,045
Other Revenue	739	-	739
<b>Total revenues</b>	<u>110,726</u>	<u>171,612</u>	<u>282,338</u>
Tournament Fees	7,810	58,011	65,821
Travel Costs	-	43,978	43,978
Uniforms	15,965	22,416	38,381
Facilities Rental	624	22,852	23,476
Umpires	17,423	390	17,813
Field Costs	8,241	3,510	11,751
Equipment	7,756	3,552	11,308
Concessions Costs	7,639	-	7,639
Team Supplies	533	4,848	5,381
Insurance	4,336	-	4,336
Trophies	4,108	-	4,108
Meals & Entertainment	1,638	1,719	3,357
Scholarships	3,000	-	3,000
Training & Clinics	-	2,010	2,010
PayPal Fees	1,392	-	1,392
Advertising & Promotions	1,166	-	1,166
Website & Software	1,003	-	1,003
Accounting	457	-	457
Other Administrative Costs	1,377	35	1,412
<b>Total expenses</b>	<u>84,468</u>	<u>163,321</u>	<u>247,789</u>
<b>Change in Net Assets</b>	<u>\$ 26,258</u>	<u>\$ 8,291</u>	<u>\$ 34,549</u>

**CONCESSIONS MARGIN** 16%

**Statement of Cash Flow**

Beginning Cash Balance Jan 1, 2012	\$ 28,057
2012 Change in Net Assets	<u>34,549</u>
Ending Cash Balance Dec 31, 2012	<u>\$ 62,606</u>

The above financial information is prepared on a cash basis and includes the operating results of all AGSL programs, including House/Rec, Pride, and Shooting Stars. AGSL is a calendar year non-profit entity, although the Shooting Stars tournament teams operate from August to July.