

**HARRIS TOWNSHIP JUNIOR BASEBALL/SOFTBALL ASSOCIATION, INC.  
Profit & Loss Prev Year Comparison, FY 2011 to 2012**

10:51 AM  
10/25/2012  
Accrual Basis

	<u>Sep '11 - Aug 12</u>	<u>Sep '10 - Aug 11</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Income</b>				
<b>4000 · PLAYER FEES</b>				
4000 · PLAYER FEES	101,469.00	126,126.00	(24,657.00)	(19.5%)
4010 · PLAYER FEES FALL BALL	13,569.00	16,998.00	(3,429.00)	(20.2%)
<b>Total 4000 · PLAYER FEES</b>	<b>115,038.00</b>	<b>143,124.00</b>	<b>(28,086.00)</b>	<b>(19.6%)</b>
<b>4100 · TRAVEL TOURNAMENTS</b>				
4110 · BASEBALL	7,488.27	25,815.00	(18,326.73)	(71.0%)
4120 · SOFTBALL	14,270.00	11,953.50	2,316.50	19.4%
<b>Total 4100 · TRAVEL TOURNAMENTS</b>	<b>21,758.27</b>	<b>37,768.50</b>	<b>(16,010.23)</b>	<b>(42.4%)</b>
<b>4200 · ALL STARS</b>				
4210 · BASEBALL	32,780.29	5,340.00	27,440.29	513.9%
4220 · SOFTBALL	18,618.85	2,803.00	15,815.85	564.2%
4200 · ALL STARS - Other	-	-	-	-%
<b>Total 4200 · ALL STARS</b>	<b>51,399.14</b>	<b>8,143.00</b>	<b>43,256.14</b>	<b>531.2%</b>
<b>4300 · SPONSOR/FUNDRAISING</b>				
4300 · SPONSORS	15,100.00	15,150.00	(50.00)	(0.3%)
4700 · FUND RAISER	9,005.00	11,546.00	(2,541.00)	(22.0%)
4900 · GRANTS/DONATIONS	4,532.00	2,200.00	2,332.00	106.0%
<b>Total 4300 · SPONSOR/FUNDRAISING</b>	<b>28,637.00</b>	<b>28,896.00</b>	<b>(259.00)</b>	<b>(0.9%)</b>
<b>4400 · OTHER INCOME/SALES</b>				
4400 · PICTURES	-	-	-	-%
4600 · EQUIPMENT/APPAREL SALES	-	345.00	(345.00)	(100.0%)
4800 · CONCESSION STAND SALES	38,077.70	48,723.65	(10,645.95)	(21.9%)
<b>Total 4400 · OTHER INCOME/SALES</b>	<b>38,077.70</b>	<b>49,068.65</b>	<b>(10,990.95)</b>	<b>(22.4%)</b>
<b>Total Income</b>	<b>254,910.11</b>	<b>267,000.15</b>	<b>(12,090.04)</b>	<b>(4.5%)</b>
<b>Cost of Goods Sold</b>				
5000 · CONCESSION FOOD/BEVERAGE	19,295.52	21,442.98	(2,147.46)	(10.0%)
5100 · UNIFORMS	19,962.44	20,618.77	(656.33)	(3.2%)
<b>Total COGS</b>	<b>39,257.96</b>	<b>42,061.75</b>	<b>(2,803.79)</b>	<b>(6.7%)</b>
<b>Gross Profit</b>	<b>215,652.15</b>	<b>224,938.40</b>	<b>(9,286.25)</b>	<b>(4.1%)</b>
<b>Expense</b>				
<b>5200 · FIELD MAINTENANCE</b>				
5210 · MAINTENANCE/REPAIRS	15,524.71	29,383.02	(13,858.31)	(47.2%)
5220 · WAGES	27,586.84	24,657.69	2,929.15	11.9%
5230 · FUEL	1,185.69	1,507.97	(322.28)	(21.4%)
5240 · TOOLS	169.27	311.97	(142.70)	(45.7%)
<b>Total 5200 · FIELD MAINTENANCE</b>	<b>44,466.51</b>	<b>55,860.65</b>	<b>(11,394.14)</b>	<b>(20.4%)</b>
<b>5300 · EQUIPMENT EXPENSE</b>				
5310 · BASEBALL	2,367.68	5,284.11	(2,916.43)	(55.2%)
5320 · SOFTBALL	481.00	3,665.98	(3,184.98)	(86.9%)
<b>Total 5300 · EQUIPMENT EXPENSE</b>	<b>2,848.68</b>	<b>8,950.09</b>	<b>(6,101.41)</b>	<b>(68.2%)</b>

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<b>5400 · REC TOURNAMENT EXPENSES</b>				
5410 · BASEBALL	5,020.30	1,392.05	3,628.25	260.6%
5420 · SOFTBALL	51.39	-	51.39	100.0%
5440 · TROPHIES	22.85	3,829.27	(3,806.42)	(99.4%)
<b>Total 5400 · REC TOURNAMENT EXPENSES</b>	<b>5,094.54</b>	<b>5,221.32</b>	<b>(126.78)</b>	<b>(2.4%)</b>
<b>5450 · TRAVEL TOURNAMENT EXPENSES</b>				
5451 · BASEBALL	3,145.03	20,363.12	(17,218.09)	(84.6%)
5452 · SOFTBALL	5,825.52	5,313.06	512.46	9.6%
<b>Total 5450 · TRAVEL TOURNAMENT EXPENSES</b>	<b>8,970.55</b>	<b>25,676.18</b>	<b>(16,705.63)</b>	<b>(65.1%)</b>
<b>5500 · ALL STAR EXPENSES</b>				
5430 · OHIO VALLEY	1,200.00	-	1,200.00	100.0%
5510 · BASEBALL	29,598.50	5,433.54	24,164.96	444.7%
5520 · SOFTBALL	20,381.29	4,017.00	16,364.29	407.4%
5500 · ALL STAR EXPENSES - Other	3,942.66	-	3,942.66	100.0%
<b>Total 5500 · ALL STAR EXPENSES</b>	<b>55,122.45</b>	<b>9,450.54</b>	<b>45,671.91</b>	<b>483.3%</b>
<b>5600 · UMPIRES</b>				
5610 · BASEBALL	14,070.00	12,660.00	1,410.00	11.1%
5620 · SOFTBALL	15,660.00	5,660.00	10,000.00	176.7%
<b>Total 5600 · UMPIRES</b>	<b>29,730.00</b>	<b>18,320.00</b>	<b>11,410.00</b>	<b>62.3%</b>
<b>5700 · LEAGUES FEES</b>				
5710 · BASEBALL	1,169.00	2,043.00	(874.00)	(42.8%)
5720 · SOFTBALL	23.00	1,961.00	(1,938.00)	(98.8%)
<b>Total 5700 · LEAGUES FEES</b>	<b>1,192.00</b>	<b>4,004.00</b>	<b>(2,812.00)</b>	<b>(70.2%)</b>
<b>5800 · PURCHASE SERVICES</b>				
5810 · FUNDRAISER EXPENSE	2,259.00	856.00	1,403.00	163.9%
6300 · FACILITY USE FEES	8,813.50	316.35	8,497.15	2,686.0%
7200 · BANK AND MERCHANT CC FEES	3,203.58	3,138.04	65.54	2.1%
7300 · ADVERTISING	1,034.75	338.89	695.86	205.3%
7400 · ACCOUNTING FEES	7,825.00	8,200.00	(375.00)	(4.6%)
7500 · LEGAL FEES	-	300.00	(300.00)	(100.0%)
7600 · INSURANCE	10,322.00	9,981.00	341.00	3.4%
<b>Total 5800 · PURCHASE SERVICES</b>	<b>33,457.83</b>	<b>23,130.28</b>	<b>10,327.55</b>	<b>44.6%</b>
<b>5900 · IMPROVEMENTS - PARK</b>				
5850 · REPAIRS	128.46	251.86	(123.40)	(49.0%)
5910 · PARK IMPROVEMENTS	47.20	3,290.49	(3,243.29)	(98.6%)
6400 · BANNERS/SIGN EXPENSE	337.28	-	337.28	100.0%
<b>Total 5900 · IMPROVEMENTS - PARK</b>	<b>512.94</b>	<b>3,542.35</b>	<b>(3,029.41)</b>	<b>(85.5%)</b>
<b>6900 · CONCESSION EXPENSES</b>				
6910 · MAINTENANCE/REPAIRS	109.00	1,083.46	(974.46)	(89.9%)
6920 · WAGES	16,751.27	18,164.25	(1,412.98)	(7.8%)
<b>Total 6900 · CONCESSION EXPENSES</b>	<b>16,860.27</b>	<b>19,247.71</b>	<b>(2,387.44)</b>	<b>(12.4%)</b>

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<b>7000 · ADMIN EXPENSES</b>				
7010 · WEBSITE	1,010.00	1,285.27	(275.27)	(21.4%)
7020 · MEETING EXPENSE	62.00	151.14	(89.14)	(59.0%)
7030 · OFFICE SUPPLIES	245.04	180.30	64.74	35.9%
7040 · POSTAGE	59.02	24.00	35.02	145.9%
7000 · ADMIN EXPENSES - Other	65.15	(29.14)	94.29	323.6%
<b>Total 7000 · ADMIN EXPENSES</b>	<b>1,441.21</b>	<b>1,611.57</b>	<b>(170.36)</b>	<b>(10.6%)</b>
<b>7100 · OTHER EXPENSES/TAXES</b>				
6005 · DONATIONS	750.00	-	750.00	100.0%
6100 · FEDERAL INCOME TAX	(3,021.65)	795.10	(3,816.75)	(480.0%)
6600 · ER PAYROLL TAXES	3,677.31	3,562.96	114.35	3.2%
7900 · LATE FEE/OTHER FEES	27.27	-	27.27	100.0%
<b>Total 7100 · OTHER EXPENSES/TAXES</b>	<b>1,432.93</b>	<b>4,358.06</b>	<b>(2,925.13)</b>	<b>(67.1%)</b>
<b>7700 · UTILITIES</b>				
7710 · PORT-A-JOHNS	4,424.07	5,018.15	(594.08)	(11.8%)
7720 · ELECTRIC	2,944.19	2,587.57	356.62	13.8%
7730 · TELEPHONE	1,136.92	938.34	198.58	21.2%
7740 · TRASH REMOVAL	1,305.97	1,251.25	54.72	4.4%
7750 · SECURITY SYSTEM	252.00	252.00	-	-%
<b>Total 7700 · UTILITIES</b>	<b>10,063.15</b>	<b>10,047.31</b>	<b>15.84</b>	<b>0.2%</b>
<b>Total Expense</b>	<b>211,193.06</b>	<b>189,420.06</b>	<b>21,773.00</b>	<b>11.5%</b>
<b>Net Ordinary Income</b>	<b>4,459.09</b>	<b>35,518.34</b>	<b>(31,059.25)</b>	<b>(87.4%)</b>
<b>Other Income/Expense</b>				
Other Expense				
6200 · DEPRECIATION EXPENSE	5,662.92	11,683.48	(6,020.56)	(51.5%)
9100 · INTEREST EXPENSE	802.22	437.42	364.80	83.4%
9300 · Concessions - To Be Allocated	-	-	-	-%
<b>Total Other Expense</b>	<b>6,465.14</b>	<b>12,120.90</b>	<b>(5,655.76)</b>	<b>(46.7%)</b>
<b>Net Other Income</b>	<b>(6,465.14)</b>	<b>(12,120.90)</b>	<b>5,655.76</b>	<b>46.7%</b>
<b>Net Income</b>	<b>(2,006.05)</b>	<b>23,397.44</b>	<b>(25,403.49)</b>	<b>(108.6%)</b>

Balance Sheet Prev Year Comparison

10/27/2012

As of August 31, 2012

Accrual Basis

	Aug 31, 12	Aug 31, 11	\$ Change	% Change
<b>ASSETS</b>				
Current Assets				
Checking/Savings				
1000 · 1ST SOURCE CHECKING 582	3,771.61	9,999.63	(6,228.02)	(62.3%)
1010 · USSSA CHECKING 943	7.35	1,007.35	(1,000.00)	(99.3%)
1020 · CONCESSION STAND CHECKING	5,288.48	4,752.83	535.65	11.3%
1030 · RYAN MORRIS PAVILLION 271	8,871.50	8,871.50	-	-%
1040 · HARRIS HEAT BASEBALL CKG 2012	2,486.00	9,194.00	(6,708.00)	(73.0%)
1060 · HARRIS HEAT 99 SOFTBALL CKG	-	3,898.06	(3,898.06)	(100.0%)
Total 1070 · ALL STAR ACCOUNTS	73.38	1,443.68	(1,370.30)	(94.9%)
<b>Total Checking/Savings</b>	<b>20,498.32</b>	<b>39,167.05</b>	<b>(18,668.73)</b>	<b>(47.7%)</b>
Accounts Receivable				
11000 · ACCOUNTS RECEIVABLE-DUE	365.00	-	365.00	100.0%
<b>Total Accounts Receivable</b>	<b>365.00</b>	<b>-</b>	<b>365.00</b>	<b>100.0%</b>
Other Current Assets				
1100 · RECEIVABLE - TOURNAMENT FEES	5,590.00	-	5,590.00	100.0%
<b>Total Other Current Assets</b>	<b>5,590.00</b>	<b>-</b>	<b>5,590.00</b>	<b>100.0%</b>
<b>Total Current Assets</b>	<b>26,453.32</b>	<b>39,167.05</b>	<b>(12,713.73)</b>	<b>(32.5%)</b>
Fixed Assets				
<b>Total Fixed Assets</b>	<b>70,565.54</b>	<b>76,228.46</b>	<b>(5,662.92)</b>	<b>(7.4%)</b>
<b>TOTAL ASSETS</b>	<b>97,018.86</b>	<b>115,395.51</b>	<b>(18,376.65)</b>	<b>(15.9%)</b>
<b>Liabilities</b>				
Current Liabilities				
Accounts Payable				
2000 · ACCOUNTS PAYABLE	1,223.40	1,080.70	142.70	13.2%
<b>Total Accounts Payable</b>	<b>1,223.40</b>	<b>1,080.70</b>	<b>142.70</b>	<b>13.2%</b>
Other Current Liabilities				
2100 · LINE OF CREDIT	4,099.50	8,074.65	(3,975.15)	(49.2%)
2600 · PAYROLL TAXES PAYABLE	1,983.28	1,090.75	892.53	81.8%
<b>Total 2600 · PAYROLL TAXES PAYABLE</b>	<b>1,983.28</b>	<b>1,090.75</b>	<b>892.53</b>	<b>81.8%</b>
<b>Total Other Current Liabilities</b>	<b>6,082.78</b>	<b>9,165.40</b>	<b>(3,082.62)</b>	<b>(33.6%)</b>
<b>Total Current Liabilities</b>	<b>7,306.18</b>	<b>10,246.10</b>	<b>(2,939.92)</b>	<b>(28.7%)</b>
Long Term Liabilities				
<b>Total Long Term Liabilities</b>	<b>-</b>	<b>13,430.68</b>	<b>(13,430.68)</b>	<b>(100.0%)</b>
<b>Total Liabilities</b>	<b>7,306.18</b>	<b>23,676.78</b>	<b>(16,370.60)</b>	<b>(69.1%)</b>
Equity				
<b>Total Equity</b>	<b>89,712.68</b>	<b>91,718.73</b>	<b>(2,006.05)</b>	<b>(2.2%)</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>97,018.86</b>	<b>115,395.51</b>	<b>(18,376.65)</b>	<b>(15.9%)</b>