

**SALEM RAMS FOOTBALL AND SPIRIT**  
**January 30th, 2018**  
**Board Meeting**

**Board Members Present:** Debbie Ahlers, Suzan Boudreau, Stacy Chance, Kim Clements, Jason Dailey, Sandra Galvez, Stacy Gonyea, Chris Homsey, Christopher Jones, Leo Martin, Jamie Masson, Jason Putis, Willie Santiago, Samantha Smith, Sam Zaninni

**Not Present:** Johnny McDonald

**Also Present:** Steve Aliberti

- I. Call to Order: 7:05pm by Chris Homsey
  
- II. Presidents Meeting Update: Presented by Stacy Chance
  - NHYFSC advises Rams to update website & all links
  - New Hampshire to host 2018 Cheer regionals
  - Bedford proposing program options for flag/tackle
  - 2018 Season start date TBD- July 23<sup>rd</sup> or July 30<sup>th</sup>
  - Shout out for Academic Achievement Awards given to Salem Athletes by NHYFSC in 2017.
  
- III. Treasurer's Report: Presented by Leo Martin
  - Canning brought in \$12,700 in 2016 & \$19,211 in 2017.
  - Concessions brought in \$14,500 in 2017 (a \$5k improvement)
  - Kona Ice provides 5% commission to Salem Rams.
  - There was discussion that we need to fundraise much more. See fundraising notes below.
  - Look into May dates for Poker room possibly
  - No excess funds to transfer to long term account.
  
- IV. New Business:

**General Board Appointments-** Board recognizes 2018 members as follows:

  - President: Chris Homsey
  - Secretary: Stacy Gonyea
  - Treasurer: Leo Martin
  - VP Cheer: Samantha Smith
  - VP Football: Willie Santiago
  - Football Registrar: Kim Clements
  - Scholastics Manager: Debbie Ahlers
  - Apparel Coordinator: Jamie Masson
  - Fundraising Coordinator: Suzan Boudreau
  - Fundraising Assistant: Sandra Galvez
  - Equipment Manager: Jason Putis
  - Webmaster: Christopher Jones
  - Director: Jason Dailey
  - Director: Sam Zaninni
  - Cheer Coordinator: Stacy Chance
  - Football Coordinator: Johnny McDonald

**Volunteer Opportunities-** Available positions to fill:

- Registrar- Football & Cheer
- Fundraising Assistants
- Concessions Manager
  - \*Talk of possibly subcontracting out a portion of concessions such as French fries, Chicken fingers & Fried dough

**Equipment-**

- 2017 Returns- Jason Putis to coordinate with Jim Burke, will have another return date for All Star & 11U
  - Sanitize Cheer Mats, helmets & shoulder pads- Company to come in for mats, Jason Putis to coordinate with Jim Burke
  - Helmet Certification- Jason Putis to coordinate with Jim Burke
- **Registration-** Presented by Kim Clements
    - 2018 Registration dates for all athletes: Weds. March 28<sup>th</sup> & Weds. April 18<sup>th</sup> 7-8:30 in Woodbury Cafeteria. Veterans always rostered first.
    - Two documentation nights to be held in June.
    - Need signs & flyers done to advertise Football & Cheer sign ups. Flyers to be distributed at schools & Boys & Girls Club. Signs to be placed on School properties? Schools to put registration dates on their websites?
    - Registration cost has not gone up in 7 years however cost of everything else has gone up. Have examples of cost increases at registration night, one example would be lights.
    - Chris Homsey also suggested board members be present if possible at all registration and documentation nights.
    - Chris Homsey made a motion to increase registration fees as follows: 1<sup>st</sup> player reg cost to be: \$225.00, 2<sup>nd</sup> player reg cost to be: \$165.00 & 3<sup>rd</sup> player reg cost to be: \$135.00, registration costs not to exceed \$525.00 per family. \*Motion Addendum- Flag cost to stay the same. 2<sup>nd</sup> by Suzan Boudreau
      - 14 in Favor:** Suzan Boudreau, Stacy Chance, Kim Clements, Jason Dailey, Sandra Galvez, Stacy Gonyea, Chris Homsey, Christopher Jones, Leo Martin, Jamie Masson, Jason Putis, Willie Santiago, Samantha Smith, Sam Zaninni,
      - 1 Opposed:** Debbie Ahler
- Motion Approved.
- **Scholastics-** Presented by Debbie Ahlers
    - Have the following included in email regarding registration: All elementary students registering in 2018 must have additional copy of report card (separate from registrars copy) as well as report cards for all specials including: Art, Physical Education & Music for Scholarship purposes.
- **Apparel-** Presented by Jamie Masson

- No apparel left from 2017 season, Spent \$20k in 2017 on Apparel (including socks), new apparel designs & new types of items to be ordered for 2018 season, apparel to be ordered ASAP so that we have some available for March at first registration night.
- Jamie Masson made a motion to spend up to \$10K for apparel to start. 2<sup>nd</sup> by Leo Martin  
**15 in Favor:** Debbie Ahlers, Suzan Boudreau, Stacy Chance, Kim Clements, Jason Dailey, Sandra Galvez, Stacy Gonyea, Chris Homsey, Christopher Jones, Leo Martin, Jamie Masson, Jason Putis, Willie Santiago, Samantha Smith, Sam Zaninni  
**0 Opposed:** -  
 Motion Approved.

- **Fundraising-** Presented by Suzan Boudreau
  - Bump up time frame on Fundraising, Fundraising ideas welcome, Not doing coupon books again.
  - Would like to get new cans for canning. Need to get dates from town for canning. Need to firm up canning locations & also business donations.
  - Allowing families to can 1 extra time besides mandatory time in order to take off 2 volunteer hours.
  - Joe Faro Scholarship in the works for 2018.
  - Raffle calendars to still be \$100.00 per family. In search of local businesses/contacts to get to donate for calendar prizes.
  - Talk of an age limit to be able to be present in concessions. There are to be no children pulling 50/50 winners at games. Would be ideal to have an adult accompany children selling 50/50 tickets.
  - 2018 Holiday Banquet scheduled for Dec. 14<sup>th</sup> at Castleton.
  - 2018 Golf Tournament scheduled for August 11<sup>th</sup>.

V. Other Business:

- **Cheer-** Presented by Samantha Smith
  - Proposing to outfit younger teams this season as Rams outfitted 2 older teams last year (37 uniforms were purchased in 2017 for \$9k). Also would like to order 15 extra uniforms as well (such as 5 small, 5 med & 5 large). Plan is to size Cheer athletes at registration nights. Non-refundable check for uniform order to be given on registration night.
  - Samantha Smith made a motion to purchase no more than 45 new Cheer uniforms with cost not to exceed last years prices which are grandfathered in. 2<sup>nd</sup> by Sam Zaninni.  
**15 in Favor:** Debbie Ahlers, Suzan Boudreau, Stacy Chance, Kim Clements, Jason Dailey, Sandra Galvez, Stacy Gonyea, Chris Homsey, Christopher Jones, Leo Martin, Jamie Masson, Jason Putis, Willie Santiago, Samantha Smith, Sam Zaninni  
**0 Opposed:** -

Motion Approved.

- Steve Aliberti inquired about the Spring Football Clinic. The clinic was a success based on 2017 feedback. Talk of possible cost increase.
- Jason Putis to contact Scott Nickerson regarding mock up of new certified helmets by Riddell.
- Nicole Quinn no longer on Salem Rams board, she has now been sworn in on the state board.

VI. Meeting Adjourned: Motion to Adjourn by Chris Homsey 9:32pm, 2<sup>nd</sup> by Leo Martin.

Next Board Meeting: February 19<sup>th</sup>, 2018 7:00pm