



GLYSA Board Meeting Minutes

7 April 2014

Present: Karen Grace, Christine MacPherson, Steve Knight, Ginger Brea, Stacy Caron, Ann Marie Duross, Doug Niles, Dave Gray, Melanie Nangle, John Haley, Derek Heartquist, Brian Hiltz

Guests: Shawn Nangle, Jeff Duross

Karen introduced new board and welcomed new board members

Financials – Steve Knight

\$47,000 going into next year not including tryout money

There will be bad debt we will have to write off

Steve expressed concern about Valley and NSRM payments and suggested we implement a payment schedule for dues to make sure we are in good shape to cover payments

LTP has been a good moneymaker

- *Action Item: Steve will bring a proposed budget for next season's expenses*

Mite 2014-2015 Season – Karen Grace

Mite coaches present Shawn Nangle and Jeff DuRoss

Karen is in discussion with Tewksbury and Bulldogs to purchase cross-ice boards to host cross ice games at home ice this year. Mite coaches to work with other teams in area to create a local league using just practice ice.

Options presented for Mites for next season:

Mite 1 Team – cross ice through GLYSA – dues set at \$875

Mite 2 Team – Hybrid Mites through Valley – 25 games total. 17 Cross Ice with refs and scoring until December. 8 Full Ice games will begin in January. Will play full ice playoff games in March. Will also participate in cross ice games with Mite 1 team.

- *Action Item: Karen to confirm purchase of boards with Tewksbury & Bulldogs. Also to continue working with Ned Flood on grant from Sheehy Foundation to pay for these. We can also get sponsors to put on them.*



Open Board Positions – Karen Grace

Equipment Director – Derek Heartquist

Ice Scheduler – Ginger Brea

Valley League Rep – John Haley

Registrar – Christine MacPherson

Fundraising/Marketing - Ann Marie DuRoss

Webmaster – Stacy Caron

In-House Director – Ron Cardillo

MA Hockey Rep – Doug Niles

LTP Coordinator – Melanie Nangle

- *Action Item: Karen to set up training dates with Ginger for how to do scheduling and with Stacy for taking over the website.*

Rosters for 2014-2015 Season – Dave Gray

David G. stated rosters are complete and coaching staff is set. Executive meeting to follow general session to confirm arrangements for contacting players.

Payment plan proposed - Karen G.

As mentioned by Steve during the financial discussion, we need to implement a payment structure to ensure payments are being received from families on a regular basis. We have a lot of bills that are due before the season even starts, and without money coming in during the summer and fall, it's difficult for the organization to make these payments. The following payment plan was proposed:

Option 1: A 5% discount discussed if tuition paid in full by Sept 1st by cash or check

Option 2: Payment schedule for 2014-15 season

Try-Out \$250 (non-refundable)

June 1st - 25% (Mites \$156.25 / Squirts – Bantam \$368.75)

Sep 1st – 25%

Nov 1st – 25%

Feb 1st – 25% Final payment

Karen made a motion to have 5% discount

Christine 2nd

Voted unanimously

2nd motion by Karen for payment schedule of 4 payments

2nd by Steve

Voted unanimously

- *Action Item: Karen to draft email to all families letting them know that the board has voted to implement a payment plan structure for the 2014-15 season. If a family has a financial hardship, they will need to write a letter to the board who will review different payment options.*
- *Action Item: Karen to add new payment plan language into by-laws.*



Fundraising – Ann Marie & Karen

Suggestions from Ann Marie: 5k, Christmas Tree Farm, Golf Tournament

Karen suggested Dine-out night at Applebee's, Owen & Ollies, Friendly's Tewksbury during Summer Skills, 99, Chunky's movie Night.

- *Action Item: Steve will bring a proposed budget for next season's expenses so we can see where we need to aim with fundraising.*
- *Action Item: Ann Marie to work on fundraising plans to start implementing*

New Business

Ginger initiated discussion of name swatch for jerseys

- *Action Item: Karen to get Ginger jerseys to use for samples.*

John Healy and Derek H. will look into new jerseys costs and possible sponsors.

Parents want names on the jerseys. Discussed possibility of implementing an "equipment fee" for 2015-16 to get each player a jersey with names each year going forward.

- *Action Item: Derek & John to get pricing on new jerseys and possible sponsors.*

Christine asked about practice jersey and new pinneys for next year.

- *Action Item: Derek to look at pricing for practice jerseys and pinneys as well as socks. Order more this year.*

Derek - Shelving has been ordered for shed, Equipment swap in May (?)

Dave - Start advertising LTP in Tyngsboro and Pelham schools.

Christine: Patches for playmakers, hat trick and shoot out from MA Hockey.

- *Action Item: Set up team managers to be able to update scores on the website for their teams as well as to post team news. Managers should keep all game sheets to turn in for patches through MA Hockey.*

Night out – do it again in the fall. Worked well this year.

- *Action Item: Ann Marie to start planning night-out.*

Next mtg May 5th @ 7pm

General Meeting Adjourned

Executive Session: One change made to a roster. Dave to talk to one coach and confirm commitment. Will distribute rosters to all coaches. All calls must be done on the same day along with an email. Teams must be notified no later than 4/15.