

WSLA Board Meeting | Via GoToMeeting | 3.6.2016 | 4pm

In Attendance: Lyn Porterfield, Kate Roper, Penny Moss, Lyndsey Gillis, Cathie Frizalone, Bo Weingaertner, Elaine Morse, Sara Towner, Jamie Woodruff, Tami Tommila, Alice Abbott

Excused: Grace Reid, Jason Hennig, Sekou Spencer, Suzanne Replinger, Mike Smith

Financial Review

Fees are coming in later than anticipated due to the later scheduling of JV teams. We don't anticipate a loss, but the current deficit is due to the timing of dues payed. See financial report below.

Youth Umpire Jamboree

Final plans are being made in each of the three locations of the youth jamboree - Marymoor, South of Seattle and Bainbridge.

Current Season Updates

JV schedule has been uploaded. There have been a few conflicts with scheduling due to last minute drop outs and field space. The youth schedules have been imported. Lyn and Cathie have been working tirelessly to check spreadsheets and ensure data is correct in Arbiter. WSLA will be tracking advantages and disadvantages to doing the JV schedule later than previous years.

Regional team nominations are due March 9th.

Future efforts of WSLA

WSLA board considered two tracks to focus their efforts towards:

1. Outreach to the boys' program/game to create a healthy relationship and partnership in making lacrosse available to all kids
2. Develop and execute a plan for WIAA sanctioning

Discussion ensued about the pros and cons of each option. Over time and during recent strategic planning, it's been clear that WIAA sanctioning is in the future of WA state girls' lacrosse. WSLA feels that it will be important to prioritize and pursue ground work, organization and education as they relate to girls' lacrosse to ensure our programs are ready for sanctioning. Meanwhile, the board will continue to work with the WA state boys' programs in small capacities as continued growth is key.

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2016 Budget - Approved 9/19/15, amended 10/4/15

Actual as of 2/29/16

| | <u>2016 YTD Actual</u> | <u>2016 Budget</u> | <u>2016 Var to budget</u> | |
|-------------------------------|------------------------|--------------------|---------------------------|---------------------------------|
| <u>INCOME</u> | | | | |
| HS Registration | 53,650 | 85,400 | (31,750) | S/b about 10k fav after all pay |
| Youth Registration | 17,050 | 54,225 | (37,175) | S/b about 10k fav after all pay |
| Jamborees | 2,325 | 7,900 | (5,575) | |
| Clinics | 530 | 1,600 | (1,070) | |
| Regional Team | 665 | 16,800 | (16,135) | |
| HS Championship | 175 | 4,500 | (4,325) | |
| Fines | - | 500 | (500) | |
| Contributions | 19 | 2,200 | (2,181) | |
| Play offs | - | 1,200 | (1,200) | |
| Mini Convention | 5,965 | 7,500 | (1,535) | |
| Chapter Grants: WNT, Coach E | 3,850 | 4,000 | (150) | |
| Interest | 3 | - | 3 | |
| TOTAL INCOME | 84,232 | 185,835 | (101,603) | |
| <u>EXPENSES</u> | | | | |
| Officials | - | | | |
| Total Officials | - | 103,022 | 103,022 | will be over due to more teams |
| <u>Administration</u> | | | | |
| Bookkeeper | 161 | 3,500 | 3,339 | |
| Scheduler | 1,750 | 6,750 | 5,000 | |
| Executive Director | 4,500 | 18,000 | 13,500 | |
| Intern (Communications/Ad | 714 | 750 | 36 | |
| Marketing Staff | | 500 | 500 | |
| Public Relations | 500 | 5,900 | 5,400 | |
| Accounting | | 500 | 500 | |
| Insurance | 2,358 | 2,100 | (258) | |
| Meeting Expenses | | 700 | 700 | |
| Postage & Printing | | 100 | 100 | |
| Website | | 700 | 700 | |
| Strategic Planning | | 5,000 | 5,000 | |
| Board Training/Developme | 360 | 2,000 | 1,640 | |
| Other (credit card fees, etc) | 664 | 900 | 236 | |
| Total Administration | 11,007 | 47,400 | 36,393 | |
| <u>Regional Team</u> | | | | |
| Total Regional Team | - | 22,550 | 22,550 | |
| <u>Other Expenses</u> | | | | |
| Jamborees | 2,189 | 3,300 | 1,111 | |
| Clinics | 577 | 1,000 | 423 | |
| Awards-Recognition | 8 | 2,550 | 2,542 | |
| Honor the Game | 1,540 | 2,000 | 460 | |
| Travel Stipend | 1,958 | 1,900 | (58) | |
| Coach Training | 376 | 1,100 | 724 | |
| Mini Convention | 4,738 | 7,500 | 2,762 | Netted \$1.2k fav |
| Playoffs | - | 1,200 | 1,200 | |
| HS Championship | - | 2,500 | 2,500 | |
| Total Other Expenses | 11,386 | 23,050 | 11,663 | |
| TOTAL EXPENSES | 22,393 | 196,021 | 173,628 | |

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|-------------------------------|-----------------|-----------------|---------------|
| Change in Net Assets | <u>61,839</u> | <u>(10,186)</u> | <u>72,025</u> |
| Beginning Cash Balance | 33,538 | 33,538 | |
| Ending Cash Balance | <u>95,377</u> | <u>23,353</u> | <u>72,024</u> |
| | 2016 YTD Actual | 2016 Budget | 2017 Budget |

