

**Nashua Youth Soccer League**  
**2019 / 2020 Budget (7/1/2019 - 6/30/2020)**

		2019/ 2020	
		<u>Budget</u>	<u>Comments</u>
<b>Recreational</b>			
<b>Recreational Revenues:</b>			
Program Registration - Outdoor	\$	72,500	Revenue estimate: Outdoor @ 1000 per season @ \$35 registration fee; 25% @ \$40. For 2020-2021 look at \$50 early bird, \$60 regular
Uniform - Outdoor	\$	15,000	Revenue estimate: Outdoor @ 1000 per season @ 25% @ \$30
Gifts, Grants, Contributions to League	\$	1,500	All contributions to League
Annual Turf Field Replacement payment	\$	-	Annual payment towards funding turf field replacement for Nashua; started FY12 (55k at close of FY17)
<b>Total Recreational Revenue</b>	<b>\$</b>	<b>89,000</b>	Total planned revenue same as prior year plus sponsorships
<b>Recreational Expenses:</b>			
Refunds / Returned Checks	\$	500	Has been the amount last 3 budget cycles
Gifts, Grants, Contributions from League	\$	2,500	Contribution to P&R, City of Nashua; Build relationship with P&R - anticipation that the soccer council may dissolve soon...
Program Field Usage - Outdoor	\$	5,000	Soccer Council of Nashua
Player Development - Outdoor	\$	20,000	U6,U7,U8 players/coaches - Bruno; U10 through U14 - In The Net; Summer Camp Scholarships; Create NYSL branded curriculum
Equipment - Outdoor	\$	10,000	Refreshing/Updating equipment, mainly new balls; Did not make purchase in 2018-2019; Corner Flags needed
Professional fees	\$	4,250	Website Fees (\$925), Treasurer Bonding fee (\$ 325), Financial Audit (\$3000)
Occupancy, Rent, Utilities & maintenance	\$	10,000	Shed rental @ \$2750; P.O. Box fee @ \$150;3 Light tower rentals (\$5300); Storage upgrades (\$1800)
Printing, Publications, postage, shipping	\$	1,500	Assumes school flyer printing in fall and spring
Bank Charges	\$	4,500	Bank Fees & Credit Card Fees. Big expense, as nonprofit we should find more affordable banking solution. 2.8% + .30 (1500*0.3) + (132000*0.028)
Uniforms - Outdoor	\$	15,000	Limit purchase of jerseys & socks (12.5k). Includes coaches, directors shirts(2.5k)
Trophies & Awards / Coaches Gifts	\$	10,000	Average over last 5 years is \$11K - cut back on player; give gifts to coaches at 5, 10, 15, 20+ years of service
Game Officials	\$	24,225	FY13=16.5k; FY14= ; FY15= ; FY16= ; FY17= 19,8K; FY18= 15% increase + gift cards; FY19=1275/wk; FY20=1400/wk
NHSA Reg & Bckgrd / NH Filing Fee - Outdoor	\$	16,000	State fee provides additional insurance to players \$15k, Bckgrd \$1k
Registration & Office Expenses	\$	250	Office supplies (envelopes, paper, ink,etc.)
Publicity / Events	\$	4,000	EOY Event(3k) / North-South Soccer Night(1k)
Scholarship Fund	\$	4,000	U-19 Scholarships
<b>Total Recreational Expenses</b>	<b>\$</b>	<b>131,225</b>	
<b>Recreational Budget Surplus / (Deficit)</b>		<b><u>(42,225.00)</u></b>	
<b>Indoor</b>			
<b>Indoor Revenues:</b>			
Program Registration - Indoor	\$	45,000	Revenue estimate: Indoor @ 600 @ \$75 vs 450 @ \$75
<b>Total Indoor Revenue</b>	<b>\$</b>	<b>45,000</b>	
<b>Recreational Expenses:</b>			
Program Field Usage - Indoor	\$	44,000	Tyngsboro Sports Center
Equipment - Indoor	\$	1,000	Goalie gloves, balls
<b>Total Recreational Expenses</b>	<b>\$</b>	<b>45,000</b>	
<b>Indoor Budget Surplus / (Deficit)</b>		<b><u>0.00</u></b>	
<b>Travel</b>			
<b>Travel Revenues:</b>			
Balance Forward	\$	1,123	Carry over from previous season
Program Registration - Travel	\$	91,000	Revenue estimate: 16 Teams, 3@U9; 3@U10; 3@U11; 4@U12; 3@U13 - May be revised for spring season considerations
<b>Total Travel Revenue</b>	<b>\$</b>	<b>92,123</b>	Total planned revenue same as prior year plus sponsorships
<b>Travel Expenses:</b>			
NHSA Reg & Bckgrd / NH Filing Fee - Travel	\$	20,125	See NHSL/NHSA Fee Schedule
Tournament Registration Fees - Travel	\$	20,000	\$1000/team
Publicity/Events & Misc - Travel	\$	2,000	\$100/team
Program Field Usage - Travel	\$	15,000	Turf rental and light rental
Player Development - Travel	\$	19,000	
Equipment - Travel	\$	12,000	Coach, Team, Player equipment; Game balls; pinnies; goalie equipment
Coaching Development - Travel	\$	3,500	
Scholarship/Tuition	\$	500	Tuition and Registration scholarships
<b>Total Travel Expenses</b>	<b>\$</b>	<b>92,125</b>	
<b>Travel Budget Surplus / (Deficit)</b>		<b><u>(2.00)</u></b>	
<b>Total NYSL Budget Surplus / (Deficit)</b>		<b><u>(42,227.00)</u></b>	
Estimated Total Cash on Hand - End FY18-19	99,999	120,499 (Bank Balance on 6/18/19) - 20,500(Uncashed Checks & Open Expenses)	
Estimated Total Cash on Hand - End FY 19-20	57,774	Planned FY End Checkbook Balance	
Turf Field Fund	50,000		
Estimated Available Cash on Hand - End FY19-20	7,774		