



Southeast Cyclones
Annual Board of Directors
Meeting Minutes
March 20, 2018

I. Call to Order

Stephen Marshall called the meeting to order at 6:40 p.m. In attendance were: Stephen Marshall, Amanda Perrault, Rick Savaille, Maureen Holbrook, Joe Calapai, Debra Ward and 8 parents.

II. Acceptance of Meeting Minutes

Debra Ward made a motion to accept the meeting minutes from December 19, 2017, January 16, 2018 and February 13, 2018, seconded by Stephen Marshall. Vote: 6-0-0.

III. Board President Update

Stephen Marshall introduced himself and asked the board to introduce themselves. All first year on the board and no one receives benefits. Mentioned the open board positions and reminded parents that volunteers are needed to run the program.

IV. Parent/Player Comments/Concern

Joy Calapai asked about teams doing tournaments in the summer. Stephen Marshall explained that the Board has no oversight over tournaments, they are team based but as soon as teams are formed can send and then teams can look into summer tournaments.

Jared Henderson mentioned that he sent an email regarding an issue to Phil at the Yankee Conference.

V. Financial Update

Amanda Perrault gave a financial update:

Some of the payments made in February and March were calendar winners being paid, copies, ice costs.

Stephen Marshall added that \$4,500 that was showing up in the past books as outstanding balance was written off because it was not clear if the money was owed or not.

Ice costs for year to date was \$88,000. \$18,000 to Yankee Conference and \$30,000 to South Shore Conference.

VI. Update on what the Board has completed (Apparel, Jerseys, Ice Scheduling, Flyers, Summerfest, Facebook, Website, LTS Program, Bingo Move, Sponsorship Letters, 2018-2019 Tryout Schedules).

Jerseys: Changing vendors. Moving to Play it Again. Rep will be at the April 11th tryouts.

Order by July, jerseys will be same style, \$85 price range.

Apparel: Store will open in beginning of the season.

PR: Bigger impact on social media with using the Facebook page, 9,000 flyers were sent to the Brockton schools, attended Brockton Summerfest.

Bingo Move: Location moved from Brockton to West Bridgewater. Profitable but need volunteers. Paid \$22,325 in ice this season, awaiting another payment and \$9,975 in credits paid for volunteers. Without bingo barely breaking even with finances.

Sponsorship Letters: 260 companies were identified and letters were sent. Received \$575 after one week. Will post sponsor names on the Cyclones website.

Free Evaluation Tryout: 5 signed up for the tryout 8 showed up. A few Mite and U6 potential players.

VII. Team Stats

Mites:	18-9-1	4/8 Championship game
Squirts:	24-1-2	4/8 Championship game
PeeWee Cs:	11-10-5	Middle playoff game
Bantam Bs:	5-5-6	Middle playoff game
Bantam B2s:	24-6-1	Finished First

VIII. End of Year Event

End of year event taking place at Amvets from 12 to 5. Cookouts, teams will have the opportunity to use the inside room.

IX. Adjournment

Debra Ward made a motion to adjourn the meeting, seconded by Amanda Perrault. The meeting adjourned at 7:30 p.m.

Next Board meeting will be on Tuesday, April 10, 2018 in the Southeast Cyclones Conference Room at the Randolph Ice Rink.