

Management Report

Chesterfield Little League

For the period ended December 31, 2018



Prepared on

March 20, 2019

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Statement of Activity

January - December 2018

	Total
REVENUE	
4000 Total Registration Income	
4010 Spring Registration	75,267.83
4015 Fall Registration	30,935.07
Late Fees	2,900.00
Total 4000 Total Registration Income	109,102.90
4100 Total Concession Income	
4105 Manchester Concession- Cash	16,358.41
4110 Manchester Concession- Credit	9,103.01
4115 Clover Hill Concession- Cash	6,328.00
4120 Clover Hill Concession- Credit	3,000.53
Total 4100 Total Concession Income	34,789.95
4300 Total Fundraising	
4305 Coke/Pepsi Fundraising	3,000.00
4315 Sponsorships	8,048.70
4390 Other Fundraising	5,462.35
Total 4300 Total Fundraising	16,511.05
4800 Total Other Income	
4810 All-Star Fees	10,448.36
4825 Tournament Fees/Other	870.00
Total 4800 Total Other Income	11,318.36
Total Revenue	171,722.26
COST OF GOODS SOLD	
5000 Registration Expenses	
5015 Database fees	925.00
Total 5000 Registration Expenses	925.00
5100 Direct Player Expenses	
5105 Player Equipment	4,190.12
5110 Field Maintenance	6,064.29
5115 Field Preparations	4,233.78
5120 Baseballs	4,340.75
5125 Softballs	1,266.20
5130 Spring Baseball Uniforms	19,614.07
5135 Fall Player Uniforms	6,289.84
5140 Fall Lights	3,880.00
5145 Spring Lights	1,760.00
5150 Trophies	4,356.40
5155 Pins	1,742.00
5165 Challenger	1,837.76
5175 Player Assessments	550.74
5190 Misc Direct Player Expense	1,031.11
Total 5100 Direct Player Expenses	61,157.06

	Total
5200 Umpire Expenses	
5210 Spring Baseball Umpires	24,545.00
5215 Spring Softball Umpires	10,295.00
5220 Fall Baseball Umpires	4,630.00
5225 Fall Softball Umpires	3,315.00
Total 5200 Umpire Expenses	42,785.00
5300 Concession Expenses	
5305 Concession Supplies	989.99
5310 Concession Items to sell	16,582.42
5315 Concession Wages	14,303.30
5325 County 10%	2,546.14
Total 5300 Concession Expenses	34,421.85
5400 Fundraising/Sponsorships Exp	
5415 Sponsor Banner Production	2,355.40
Total 5400 Fundraising/Sponsorships Exp	2,355.40
5500 All-Star Expenses	
5505 Uniforms	11,895.72
5510 All-Star Travel	9,311.64
5515 Tournament Entry Fees	2,607.20
5520 Tournament Expenses	257.90
Total 5500 All-Star Expenses	24,072.46
Total Cost of Goods Sold	165,716.77
GROSS PROFIT	6,005.49
EXPENDITURES	
6100 Total General And Admin	
6105 Charter Fees	6,038.20
6110 Insurance	962.00
6115 Safety	-1,274.75
6120 Meals	652.05
6130 Manager Awards	361.75
6135 Telephone	850.00
6150 Office Equipment/Software	442.29
6155 Postage	138.00
6160 Board Of Director Expenses	1,051.00
6165 Professional Fees	725.83
6170 Manager Training	20.52
6180 Advertising	340.62
6185 Bank Fees	107.00
6199 Other Misc Expense	5,294.88
Facility Maintenance	2,504.11
Total 6100 Total General And Admin	18,213.50
Total Expenditures	18,213.50
NET OPERATING REVENUE	-12,208.01
NET REVENUE	\$ -12,208.01

Statement of Financial Position

As of December 31, 2018

	Total
ASSETS	
Current Assets	
Bank Accounts	
1001 Union - Operating	5,351.35
1003 Union - Concessions	5,792.43
1006 Rapid Card	1,696.70
Total Bank Accounts	12,840.48
Total Current Assets	12,840.48
TOTAL ASSETS	\$12,840.48
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
3000 Opening Balance Equity	48,371.94
3600 Unrestricted Net Assets	-31,853.44
Net Revenue	-3,678.02
Total Equity	12,840.48
TOTAL LIABILITIES AND EQUITY	\$12,840.48