

West Windsor-Plainsboro Soccer Association 2013 Annual Report

WWPSA

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WWPSA primarily serves West Windsor and Plainsboro, New Jersey, but also claims program participants in nearby Princeton, Cranbury, East Windsor, Lawrenceville, Hamilton, Robbinsville and over 60 other towns in New Jersey, New York and Pennsylvania.

The mission of the West Windsor Plainsboro Soccer Association is to provide youth and adults the opportunity to play instructional and competitive soccer at the highest level commensurate with their ability, potential and interest.

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Chairman's Report by Paul Kelly

I am very happy to say that the state of WWPSA is very strong. 2013 has been a very busy year for the club. There have been very positive steps taken in several areas in the club. In an effort to update and upgrade our website the board voted to move away from Demosphere and begin using League Athletics. We have worked through many issues but overall I would say we have been happy with the new website. We continue to run Demosphere parallel to League Athletics but expect to shut down Demosphere in early 2014.

There have been many projects undertaken by our facilities department, which is amazing because we have been operating without an elected Facilities Director for the past 2 years. All credit should be given to Bill Gardner and Mike Donnelly for their tireless work. They have taken on the responsibility and achieved tremendous results. With the re-grading of Duck Pond, rotation of field usage and the decision to use US Athletic Fields for fertilization, to name a few, our fields continue to be the envy of surrounding clubs.

Recreation Soccer continues to be a stabilizing force within the club, with this year's Goalfest one of the most successful in recent memory. The introduction of the Director of Coaching position in Travel Soccer has given us a great deal of credibility and respect and has allowed us to increase the number of teams and attract more and more players from surrounding towns.

Sunburst continues to be a main attraction on the tri-state area's tournament schedule and once again this year was a huge success thanks in large part to the efforts of our outgoing Director of Sunburst, Erik Lopez. 2013 saw over 240 teams participate and it continues to be a huge fundraiser for the club with this year's Tournament being one of our most successful. While Erik is stepping down he has provided an excellent blueprint for the new Director, Julia Larkin, as she prepares for the upcoming 20th Annual Sunburst Tournament.

As I begin my third, and final, year as Club President I am very proud to say that the club is in a very strong financial position. Recently we were able to pay off the Musco Lighting loan we had taken to cover the costs of putting lights at Duck Pond Park. My only concern moving forward is trying to find volunteers to fill the very critical roles of President, Director of Recreation (as this is David Westbrook's final year) and Director of Facilities. Without people to fill these roles the club cannot continue to function.

I would like to finish by thanking the many volunteers who put forth countless hours, from the Board of Directors down to the team and league managers who go unrecognized for the most part.

Finance Director's Report by Michael Schaefer

WWPSA experienced its third consecutive successful year regarding its finances. This success allowed us to pay off our Duck Pond light tower debt early without compromising our cash position, which is significant since approximately 13% of the club's income over the past two years was used for paying this debt. This decision was made easier given the continued success of our annual Sunburst Tournament.

Another 9% of the club's income over the past two years has been devoted to field maintenance and improvements, with our Duck Pond Park capital project being a primary focus.

Each of the three leagues (Recreation, Travel and Adult) within the organization has financially contributed to the overall success of WWPSA.

Our Income Statements and Balance Sheets for the past two years are as follows:

**W.W.P.S.A.
Profit & Loss
January 1 - December 2, 2013**

	Total	Jan 1 - Dec 2, 2012 (PY)
	Jan 1 - Dec 2, 2013	
Income		
4000 Revenues		
4100 Youth Recreation		
4111 Fall Rec	124,469.99	104,642.00
4112 Fall Pre-K		16,690.00
4113 Spring Rec	30,060.00	36,140.00
4114 Spring Pre-K	13,530.00	16,450.00
4117 Goalfest	4,220.00	4,545.00
4120 Uniform Sales	22,522.00	24,801.00
4130 Rec - Other		381.36
Total 4100 Youth Recreation	\$194,801.99	\$203,649.36
4200 Travel Soccer		
4221 Registration Fees	48,513.00	31,647.00
4222 Travel Development Academy	48,741.50	46,737.00
4223 Skills Night	9,569.00	6,468.00
4224 Indoor Training	9,150.00	5,195.00
4225 Summer Select	4,691.50	
4226 Training Fees	123,469.50	57,822.50

4227 Sessions with College Coaches	6,215.00	2,530.00
4228 External Tourney Fees from Teams	8,735.00	6,625.00
4229 Practice Jerseys (from Teams)	298.00	2,805.00
4230 Sunburst		
4231 Registration Fees	96,295.00	92,730.00
4232 Merchandise	12,451.00	13,303.00
4233 Vendors	3,750.00	1,850.00
Total 4230 Sunburst	\$112,496.00	\$107,883.00
Total 4200 Travel Soccer	\$371,878.50	\$267,712.50
4300 Adult Soccer		
4311 Fall Rec	11,360.00	6,300.00
4312 Fall O30 Competitive		2,645.00
4321 Spring Rec	9,525.00	7,304.00
4322 Spring O30 Competitive		2,530.00
4324 Spring Pick-Up Games	745.00	
4350 Summer 5v5	8,205.00	7,350.00
4360 Late Fees		300.00
4370 Adult Training	7,880.00	8,000.00
Total 4300 Adult Soccer	\$37,715.00	\$34,429.00
4500 Development		
4580 Red Bulls Tickets Sold	4,550.00	3,760.88
4581 Philly Union Tickets	250.00	
4591 Soccer Tennis Passes	295.00	100.00
Total 4500 Development	\$5,095.00	\$3,860.88
4700 Facilities		
4710 Field Rental		
4713 Non WWPSA teams		200.00
Total 4710 Field Rental	\$0.00	\$200.00
Total 4700 Facilities	\$0.00	\$200.00
4800 Miscellaneous		
4810 Merchandise Sales	1,096.00	831.00
4820 Sponsors/Fundraising	750.00	980.00
4830 Donations	1,458.00	4,447.03
4880 Forfeited Volunteer Bonds		45,240.00
4890 Interest-savings/short-term inv	16.61	23.72
4899 Demosphere deposits - unexplained differences	0.00	-335.00
Total 4800 Miscellaneous	\$3,320.61	\$51,186.75
Total 4000 Revenues	\$612,811.10	\$561,038.49
4999 Uncategorized Income	10,919.00	
Total Income	\$623,730.10	\$561,038.49
Expenses		
5000 General and Administrative		
5010 Office and Supplies	303.16	317.98
5020 Payroll Expenses		
5023 Payroll Related Taxes		159.30
5024 Payroll Processing Costs		77.80
Total 5020 Payroll Expenses	\$0.00	\$237.10

5030 Background Checks	100.00	315.00
5040 Bank Fees and Interest	26.40	260.54
5041 Merchant Fees	13,406.19	13,015.25
5050 Insurance	1,219.00	1,225.47
5060 Technology	4,346.91	8,393.71
5061 Telephone		158.34
5070 Scholarship Awards	500.00	2,000.00
5090 Other	298.00	65.88
Total 5000 General and Administrative	\$20,199.66	\$25,989.27
5500 Development		
5510 Courses		
5519 Referee		499.09
Total 5510 Courses	\$0.00	\$499.09
5550 Events		322.47
5580 Red Bulls Ticket Cost	9,175.00	5,335.00
5581 Philly Union Tickets Cost	409.00	
5590 Other		192.58
5591 Soccer Tennis Gym Space	100.00	80.00
5593 Futsall Gym Space	60.00	
Total 5500 Development	\$9,744.00	\$6,429.14
6000 Fields & Facilities		
6010 Field Fertilization	8,896.75	42,882.50
6011 Field Fertilization - Step 1	4,053.00	
6012 Field Fertilization - Step 2	3,630.00	
6014 Field Fertilization - Step 4	3,630.00	
6015 Field Fertilization - Step 5	3,267.00	
6019 Feed Control	140.84	
Total 6010 Field Fertilization	\$23,617.59	\$42,882.50
6020 Equipment	5,249.40	10,960.65
6021 Equipment	1,541.26	
6022 Frames	13,660.00	
Total 6020 Equipment	\$20,450.66	\$10,960.65
6030 Lighting	2,944.42	4,334.67
6040 Portajohn	2,790.34	2,374.83
6050 Irrigation		
6051 Irrigation - Spring Start-Up	2,015.25	
6052 Irrigation Maintenance	233.75	
6053 Irrigation Repairs	5,604.83	
Total 6050 Irrigation	\$7,853.83	\$0.00
6090 Other	300.00	381.39
6100 Capital Projects		
6120 Duck Pond Park		10,000.00
6121 Duck Pond FS 3 Grading	18,402.13	
6124 Duck Pond FS 3 Soil	867.84	
6127 Duck Pond FS 3 Labor	905.25	
Total 6120 Duck Pond Park	\$20,175.22	\$10,000.00
6140 WW Community Park	440.51	

Total 6100 Capital Projects	\$20,615.73	\$10,000.00
6900 Depreciation & amortization exp	50,319.50	50,319.50
6910 Interest Paid Musco Lights	9,236.28	6,905.80
Total 6000 Fields & Facilities	\$138,128.35	\$128,159.34
7000 Recreation		
7005 Registration/Insurance	2,080.00	11,212.00
7020 Uniforms	41,386.53	10,395.00
7100 Fall Rec		
7110 Training	15,052.50	9,677.25
7140 Referees	79.10	14,734.00
7151 Photos	3,467.70	2,879.77
7152 Trophies	3,002.60	4,613.00
7180 GoalFest	3,633.96	6,334.36
7190 Fall Rec - Other	2,911.43	14,804.01
Total 7100 Fall Rec	\$28,147.29	\$53,042.39
7200 Spring Rec		
7210 Training	5,163.75	10,327.50
7240 Big Brother/Big Sister	6,955.00	4,695.00
7290 Spring Rec - Other	509.74	
Total 7200 Spring Rec	\$12,628.49	\$15,022.50
7300 Fall Pre-K		
7310 Training	3,240.00	7,425.00
7390 Other		821.75
Total 7300 Fall Pre-K	\$3,240.00	\$8,246.75
7400 Spring Pre-K		
7410 Training	4,252.50	6,480.00
Total 7400 Spring Pre-K	\$4,252.50	\$6,480.00
Total 7000 Recreation	\$91,734.81	\$104,398.64
8000 Travel		
8100 Travel Regular		
8105 League Registrations	11,427.00	8,193.00
8106 Training Development	84,980.00	37,820.00
8107 Director of Coaching - Travel	44,872.65	23,333.35
8108 College Coach Session Fee	5,500.00	2,200.00
8109 External Tournament Fees	8,595.75	7,300.00
8110 Skills/T&P Training	3,200.00	4,400.00
8130 Tryouts	3,473.36	7,015.55
8160 Facility Rental	9,012.50	13,800.00
8170 Coaches Equipment		3,692.00
8175 Travel patches	3,057.00	3,225.00
8180 Scholarships	1,014.14	350.00
8185 Practice Jerseys	4,345.35	2,715.50
8190 Other	12,403.30	613.00
Total 8100 Travel Regular	\$191,881.05	\$114,657.40
8200 Travel Development Academy		
8205 Registration/Rostering	600.00	
8210 TDA Training	22,600.00	30,700.00

8220 Uniforms		430.00
Total 8200 Travel Development Academy	\$23,200.00	\$31,130.00
8300 Sunburst Tournament		
8309 Gotsoccer.com Fee	607.50	1,860.00
8310 Applications		300.00
8320 SB Referees	30,285.00	32,920.00
8321 Ref Assignor	3,000.00	3,150.00
8330 Medical Trainers	5,460.00	4,700.00
8331 EMS and Police	1,934.80	2,928.93
8340 Field Prep & Maintenance	5,244.12	5,448.93
8345 Trash Removal/Breakdown	863.73	800.00
8350 Merchandise	7,750.00	9,699.00
8351 Trophies	11,299.57	13,269.00
8353 Coaches Gifts	3,000.00	3,099.00
8356 Tournament Supplies	263.10	720.77
8381 Tents and Rentals	1,605.69	1,747.93
8382 SB Portajohns	992.00	816.00
8383 Radios	550.00	1,200.00
8384 Site Fees	2,100.00	900.00
8385 Golf Carts	1,610.00	2,623.28
8390 Sunburst - Other	334.17	783.92
Total 8300 Sunburst Tournament	\$76,899.68	\$86,966.76
Total 8000 Travel	\$291,980.73	\$232,754.16
9000 Adult League		
9100 Adult Competitive O30 Fall & Spring		
9105 League Registration		1,600.00
9106 Insurance	2,604.23	2,472.05
9190 Other	1,300.00	
Total 9100 Adult Competitive O30 Fall & Spring	\$3,904.23	\$4,072.05
9200 Adult Competitive GSSL		
9205 League Registration		662.00
Total 9200 Adult Competitive GSSL	\$0.00	\$662.00
9300 Adult Rec Fall & Spring		
9350 Referees	1,440.00	1,960.00
Total 9300 Adult Rec Fall & Spring	\$1,440.00	\$1,960.00
9400 Summer 5v5		76.23
9420 Uniforms	2,660.00	1,080.00
Total 9400 Summer 5v5	\$2,660.00	\$1,156.23
9500 Adult Training		
9505 Skills Night SAQ	6,500.00	5,300.00
Total 9500 Adult Training	\$6,500.00	\$5,300.00
Total 9000 Adult League	\$14,504.23	\$13,150.28
9998 Uncategorized Expense	5,731.97	
Total Expenses	\$572,023.75	\$510,880.83
Net Operating Income	\$51,706.35	\$50,157.66
Net Income	\$51,706.35	\$50,157.66

W.W.P.S.A.
Balance Sheet
As of December 2, 2013

	Total	
	As of Dec 2, 2013	As of Dec 2, 2012 (PY)
ASSETS		
Current Assets		
Bank Accounts		
1010 Operating (1969)	144,001.49	129,498.31
1015 Cash on Hand	0.00	0.00
1020 Volunteer Bond (1956)	34,580.00	40,055.00
1030 Gaming Account (3968)	0.00	0.00
1040 Musco Savings (7834)	46,032.64	46,014.47
z1011 CLOSED Cash in bank - WWPSA (deleted)	0.00	0.00
z1021 CLOSED Cash in bank - Facilities (deleted)	0.00	0.00
Total Bank Accounts	\$224,614.13	\$215,567.78
Other current assets		
1200 Short Term Investments - WWPSA	0.00	0.00
1400 Inventory	4,883.00	19,177.50
1510 Deposits	3,000.00	2,000.00
z1210 CLOSED Short Term Inv - Facilities (deleted)	0.00	0.00
Total Other current assets	\$7,883.00	\$21,177.50
Total Current Assets	\$232,497.13	\$236,745.28
Fixed Assets		
1600 Fixed Assets		
1610 Shed/Storage Containers		
1611 Cost Shed/Storage Containers	9,450.00	9,450.00
1612 Depreciation Shed/Storage Containers	-9,450.00	-9,450.00
Total 1610 Shed/Storage Containers	\$0.00	\$0.00
1620 Lights and Light Towers		
1621 Cost Lights and Light Towers	354,975.00	354,975.00
1622 Depreciation Lights and Light Towers	-158,679.08	-123,181.64
Total 1620 Lights and Light Towers	\$196,295.92	\$231,793.36
1630 Irrigation		
1631 Cost Irrigation	135,776.66	135,776.66
1632 Depreciation Irrigation	-78,140.18	-58,743.62
Total 1630 Irrigation	\$57,636.48	\$77,033.04
1640 Trailer		
Original Cost	6,146.08	
Total 1640 Trailer	\$6,146.08	\$0.00
1690 Fields Grading & Construction		
	167,871.80	167,871.80
Total 1600 Fixed Assets	\$427,950.28	\$476,698.20

Total Fixed Assets	\$427,950.28	\$476,698.20
TOTAL ASSETS	\$660,447.41	\$713,443.48
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 Accounts Payable	0.00	0.00
Total Accounts Payable	\$0.00	\$0.00
Credit Cards		
2010 Visa Credit Card Mary (3650)	-0.52	-0.52
2020 Master Card Michael (4396)	709.00	18.00
Total Credit Cards	\$708.48	\$17.48
Other Current Liabilities		
2100 Payroll Liabilities (deleted)	0.00	0.00
2200 Volunteer Bond Payable	130,035.00	51,645.00
Total Other Current Liabilities	\$130,035.00	\$51,645.00
Total Current Liabilities	\$130,743.48	\$51,662.48
Long-Term Liabilities		
2300 Musco Lighting - Duck Pond	0.00	151,530.25
Total Long-Term Liabilities	\$0.00	\$151,530.25
Total Liabilities	\$130,743.48	\$203,192.73
Equity		
3001 Opening Bal Equity	627,029.58	623,956.54
3900 Retained Earnings	-149,032.00	-163,863.45
Net Income	51,706.35	50,157.66
Total Equity	\$529,703.93	\$510,250.75
TOTAL LIABILITIES AND EQUITY	\$660,447.41	\$713,443.48

Facilities Director's Report by Bill Gardner

OBJECTIVES

WWPSA Facilities is responsible for all playing surfaces, irrigation and lighting utilized in servicing the needs of Adult, Recreation and Travel players. Well-lit practice facilities and high quality game fields are important concerns for all of our members. Our continued objective is to maintain and improve every WWPSA soccer field and make best use of fields through scheduling and rotation.

With the cooperation of West Windsor & Plainsboro Townships who cut and stripe our fields, we continued the tradition of providing some of the best fields in the region. At present we have the following field inventory (29 fields):

Facility	Irrigated	Lit Full Sided	Lit Small Sided	Non-Lit Full Sided	Non-Lit Small Sided
Conover Park	YES	2	0	7	0
Duck Pond Park	YES	2	2	0	0
Plainsboro Community Park (Fall only)	NO	1	3	0	0
Schalks Meadow Park	NO	0	0	1	1
WW Community Park	YES	2	0	0	0
Zaitz Park	YES	0	0	2	6

In addition, we make use of both High School turf fields, the open space at Sarnoff Corporation and use of two Middle School fields (fall only). In the winter, we utilize various WW-P schools for Indoor practices and special training and events.

MAINTENANCE

Entering 2013, it was a primary focus to improve the balance between professional fertilization treatments and treatments accomplished via WWPSA Facilities and volunteers. Irrigation required a full sprinkler head evaluation as many heads were misaligned or clogged. It was recommended to augment overseeding to occur more frequently, especially on practice fields and to add a grub treatment in July. All of these recommendations were accomplished in 2013.

Maintaining fields is a significant challenge, especially when maximum use is during the primary growing seasons. To reduce overuse, we continued to limit use to 15 hours per week, increased trainer education in field use, and improved rotation of weekend game play. As a result of this, our fields at the end of our busy fall season were in reasonably good shape. With one field under repair at Duck Pond, this facility will require slightly more repair and maintenance in the spring. Due to proper planning and cooperation at the beginning of the fall, we achieved a more equitable split and balanced use of field use across all programs.

Our irrigation continues to be successfully managed in partnership with Hidden Sprinklers, which in addition to regular maintenance (opening, repairing broken heads, closing) also replaced the main sub-drive pump at Conover (Fall). There was a significant number of head replacements this year, which is an area to monitor in 2014.

Musco Lighting manages our lighting in partnership with several local contractors (FCM). In the summer, we had a main breaker failure at WWCP, requiring replacement by the township. This impacted summer play over 2 weeks. Otherwise, we had no significant repairs, but will likely need to replace a few burned-out bulbs at our WW facilities (WWCP, Conover) in 2014.

This year, we terminated our contract with residential provider, Lawn Doctor, in favor of a contract with US Athletic Fields, who also services the WWLL (Babe Ruth). Our new annual contract continues to apply 3 primary fertilization treatments, but with increased coverage around the perimeter of the fields (not just the playing surface). This year, we also had US Athletic Fields apply Grub Control (Conover), Sedge Control (WWCP) and Over Seeding (Duck Pond & Conover). Through proper contracting, we reduced the overall fertilization spend of the club. In the spring, we patch seeded at Conover, Duck Pond, and Zaitz Park and we installed a French drain between the two fields at WWCP. Over the summer, we aerated all WW fields.

PROJECTS

Duck Pond: In 2012, we commenced a 3-year re-grading program in partnership with US Athletic Fields. FS #2 was re-graded and over-seeded and was opened for use at Sunburst. We continued phase 2 this fall, re-grading FS #1, which will remain offline until mid-2014 at the earliest. Phase 3, to re-grade FS #3, was intended to commence in 2014. There is also some consideration for a similar investment in Conover Great Lawn. This will be decided by the 2014 Board of Directors.

I continue to recommend commencing a project to install web-enabled irrigation controls and cameras to allow better oversight over all our West Windsor facilities. Each facility currently requires a 2 hour sweep to check fields and modify controls. This project was not completed in 2013.

ASSETS

In 2013, we commenced a multi-year plan to improve our goal frame inventory with the objective of replacing dangerous frames and reducing the need for frame moves, which typically causes damage to

the expensive aluminum frames. We purchased 4 new sets of frames (3 FS and 1 SS) and replaced broken corner joints on 6 frames. In 2014, we hope to purchase the final additional frames required at Conover (2-3 FS) and Zaitz (1 SS).

SAFETY

We did not make any significant improvements in any safety areas in 2013, including signage on goal frames and lights for parking lots. Everyone (coach, referee, player and parent) must enforce and obey the simple rule that all frames must be anchored whenever players are present. Please look for hazards before play begins. Please report any unsafe condition to facilities@wwpsa.org.

In 2014 we will continue to work with WW Recreation to improve lighting and signage. Please remember to drive safely and obey all road signs when dropping off or picking up players. Traffic rules apply, even if you are late.

WE REQUIRE at least two (2) adults to be present at all WWPSA functions where youth players are present. Please communicate this requirement to your team's parents to make sure at least one parent is always there with a coach. The adults present should know and enforce the safety requirements for the facility. Contact facilities@wwpsa.org if you have safety questions or concerns.

It continues to be a pleasure seeing the results of our investment in WWPSA Facilities. Special thanks to Mike Donnelly (jack of all trades) and our Field Scheduling Committee (Paul St. Amour, Joerg Claus, Brent Nielsen, Harpreet Singh) and all the WWPSA Volunteers that spread the soil and seed that make our fields the best.

Recreational Soccer Director's Report by David Westbrook

Thank you to the many volunteers that cheerfully gave of their time. We had another successful year offering both spring and fall soccer as well as the Ghou! Fest tournament to the youth of West Windsor, Plainsboro and surrounding communities. This year we had 20 recreational managers, 40 spring coaches, 46 spring Big Brothers and Sisters, 190 fall coaches and over 50 fall Big Brothers and Sisters that helped players learn the "beautiful game." There are just too many of you to name individually, but a big "thank you" from me on behalf of all the players for what you did this past year.

This year Spring Rec soccer had 541 players, \$45,610 in registration fees and 18 players who received financial aid. Fall soccer had 1,082 players, \$121,350 in registration fees and 18 players who received financial aid. Ghou! Fest had 223 players, \$4,260 in registration fees and 10 players who received financial aid.

We continued to sell uniforms at cost separately from registration fees to encourage the reusing of uniforms and make registration simpler. This continues to be successful with the majority of players reusing uniforms and only 230 players (27% of the total) buying uniforms in the spring and 421 (39%) buying new uniforms in the fall. The total value of uniforms sold this year was just over \$23,000.

Looking forward to 2014, my hope is to focus on developing a team of parents that can continue to run the recreational program in the future.

Finally, thank you to all parents and players who have provided feedback on the programs throughout the year. Many excellent suggestions were received and they will be considered over the upcoming months to determine how the Youth Recreational soccer program can be improved to create a better experience for everyone. If you have any more ideas and suggestions, please submit them to rec@wwpsa.org.

Travel Soccer Director's Report by Bill Gardner

WWPSA Travel continues its mission to serve the needs of the more committed and skilled soccer player by providing an advanced level of instruction, thereby preparing him or her to be a proud representative of our Club at local, state and regional competitions. The Travel program caters to the needs of players from Pre-travel (TDA), to Travel (U-9 through U-18) and has recently expanded to address the needs of our college-bound and collegiate players (U-16 to U-23).

By mid-2013, we completed the first year in our transition to our new Player Development Model (PDM), under the guidance of our Director of Coaching (DOC), Nick Harrison. The PDM focuses on the development needs of the player above that of the team, stressing the importance of technical and tactical development, plus education, fitness/nutrition, evaluations, and of course, the appropriate competition. In addition, the PDM establishes a standard curriculum and club-wide possession style which has resulted in a more consistency and quality in our soccer execution on the field across all teams under the PDM model. Plus, in delivering a better Travel program offering, we are retaining our best players and attracting departed players as well as players from the surrounding community.

As a result, this year we experienced our first significant growth in Travel in many years. We have added 7 new teams to the club in the U-9 to U-12 age groups, bringing the total to 23 Club teams plus 4 Mercer FC teams (~400 players). We also have 80 players in our pre-Travel (TDA) program and 90 players participating in Skills Night, our optional third night of training focused on individual technical development and open soccer. We also expanded our Summer Select program from 4 teams to 6 teams (90+ players), and were rewarded with 3 Champions, 2 Finalists, and 10 Semi-finalist placements in 3 tournaments. Overall, we believe this expansion and success can be directly attributed to significant efforts of our Director of Coaching and training staff and the resulting positive impression of our program both within and outside the club.

Our teams participate in 3 primary leagues: Mid-NJ Youth Soccer Association (MNJYSA), Jersey Area Girls Soccer (JAGS), and Mid-Atlantic Premier Soccer (MAPS) and participate in tournaments ranging from Virginia to Rhode Island, often bringing positive recognition to our Club. Our teams continue to perform well in league play, many advancing in flights or moving from MNJYSA to either JAGS or MAPS. We presently have 50% of our teams participating in MAPS, JAGS or the top 2 flights of MNJYSA. Since the beginning of the Fall 2013 season, we have also had 9 teams place in 5 tournaments (9 Champions, 2 Finalists).

On the US National front, the National Premier League (NPL) was established in 2012 as the premier level offering in the country, with regional leagues for elite level teams. In our region, the Eastern Development Program (EDP) league was formed. This year, we applied and were accepted to become a member club of EDP. Three of our teams joined the EDP, competing in the highest flight. These teams are now nationally ranked: U-14 Girls (29th), U-11 Boys (48th), and U-16 Boys (124th).

An important program aspect for our older players is the ability for WWPSA to provide visibility at

college showcase events or improving the awareness of our programs by college coaches. In 2012, we introduced a college training series, inviting college coaches from prestigious Division 1 through Division 3 schools to come to WW Community Park and provide a 90 minute training session to our female players. In 2013, we augmented this program, adding an 8 week Summer College Training series for U14-U18 Boys. We also expanded the girls' program to offer a U-23 amateur summer team, comprised of many WWPSA alumni and current college players, and competed in the National Adult League (NAL). These programs were praised by both the players as well as the college coaches, each of which commented favorably on our players and outstanding facilities.

I would like to recognize and thank the members of the Travel Executive Committee (TEC), DOC, Team Managers and Trainers for their outstanding efforts and guidance in continuing to deliver the Player Development Model. I also want to thank Erik Lopez, Janet Ganesan, Lou Holder, Mike Donnelly, Kevin Ellwood, Sal Sabatino and the rest of the Sunburst Team for organizing and running their 2nd highly successful Sunburst Tournament last June. Once again, the tournament was a great success and remained a great year-end event for the 240 participating teams. Lastly, I'd like to recognize the support of the WW-P Board of Education, who continues to allow the use of the High School North turf facilities for games and team practices, as well as providing gym facilities for indoor practices during the winter.

Adult Soccer Director's Report by Mike Donnelly

The WWPSA adult programs had over 500 registrations with the coed recreational soccer program in the fall and spring managed by Harpreet Singh with help from Mark Rowland being the largest program typically registering over 120 adults in a single season. The Adult Rec league managers report that the end of season tournament has produced a different champion each season despite teams remaining largely the same from season to season. We feel this represents well-balanced teams.

WWPSA does not currently have any competitive adult teams. There are several teams which have been affiliated with the club which still exist but it was difficult to find a cost model that worked for the teams due to issues like roster transiency and declining use of practice space. I will continue to communicate with those teams periodically to determine if WWPSA can support them in some way that makes sense.

We have an adult fitness training program in partnership with Gold's Gym where we work with a trainer for 60 minutes and then have free use of the turf space for 30-60 minutes of small sided pickup. This class runs 8 weeks at a time and has been running continuously for over 2.5 years.

Our Summer 5v5 program continues to be a very popular and successful program having registered over 120 players this summer. The summer program has the added benefit of being available to area youth home from college.

This winter, Liviu Chiriac, Director of Soccer Development, introduced and manages an adult Futsal pickup program. Futsal is a form of indoor soccer played with a slightly heavier ball on a basketball court so the the ball moves very fast and there is an emphasis on control. Registration has been very successful and is about at capacity.

Bill Gardner, Director of Youth Travel, also oversees some young adult competitive programs as a natural extension of the youth programs.

Starting this coming spring, I intend to introduce a women-only pickup program. Despite our recreational programs being open to women, very few players are women. I suspect that there are several factors at play but I have some anecdotal evidence that some women would prefer a women-only format. I intend to subsidize any costs from this program with profit from other programs. I think it is important to include anyone interested in playing and this group seems to have scarce opportunity at the adult level. Anyone with thoughts on or interest in such a program is encouraged to contact me.

Soccer is a lifelong sport and a healthy adult program benefits the youth players in that they can see the life long benefit and see their coaches taking their own advice.

Soccer Development Director's Report by Liviu Chiriac

RED BULLS AND PHILADELPHIA UNION

Club members had access to all home New York Red Bull games with excellent seating. WWPSA kids went to the Red Bulls Arena not just for games, but also for Open Practices. Some kids won shirts, some got autographs. The Red Bulls appeared at our Sunburst Tournament, as well.

Club members had access to all home Philadelphia Union games with excellent seating, too. A few lucky WWPSA kids got picked to be Ball Boys when Philadelphia Union played the Red Bulls - which was an amazing experience!

Overall, we sold 121 tickets to Red Bulls and Philadelphia Union games for \$3025. The commission from Paypal was \$78.95, which left us with \$2946.05 revenue. The cost was \$5825 for all the tickets.

RDS CAMPS

An increasing number of players participated in the RDS camps throughout the year, as well as residential summer camps. Please check frequently our WWPSA website for details of new offerings (winter/spring/summer/fall).

ACADEMY PLAYERS

An increasing number of WWPSA players were offered spots on academy teams this year, as well as ODP training/tournaments. This speaks for the quality of our training, which has improved greatly in recent years.

INDOOR ADULT FUTSAL AND KIDS SOCCER TENNIS

Our innovative setup of kids playing soccer tennis while parents/adults play futsal in adjacent gyms proved a success again in 2012-1013. We started this up for 2013-2014, and are currently trying to get additional gym time to accommodate more participants.

Sunburst Tournament Director's Report by Erik Lopez

The 19th Annual Sunburst Tournament was held on June 1-2, 2013. This being the second year that I ran the tournament, a lot of things went much more smoothly than last year. Thankfully, this year's weather was perfect over the two days and in many ways, the tournament was not only a great success but also a significant improvement. We were also able to make several little improvements that led to a logistically smoother tournament being run at the end of the day.

The tournament included 236 teams, a slight increase from 2012 attendance, with age divisions ranging from U8 to U17, including a brand new small-sided U11 division. We had 20 full-sided fields and 10 small-sided fields across five locations. The tournament also included 20 teams from WWPSA consisting of 6 small-sided teams and 14 full-sided teams. Of the 14 full-sided teams, WWPSA produced 5 champions and 2 runners-up, which is also an improved showing from last year. Great job to all those teams! We represented our own tournament well!

Once again, we were able to take advantage of our continuing relationship with the New York Red Bulls, with the Red Bulls Street Team exhibition squad coming out on Sunday. NYRB defender Kosuke Kimura was also very gracious with his time to give as many autographs and pictures as he could. We also tried to coordinate with both the Philadelphia Union and Sky Blue FC to have similar participation. Though scheduling meant that they were unable to participate in this year's festivities, having that contact with them hopefully means they will be able to join us next year.

Financially, the tournament was a great success, bringing in over \$36k to the club, up almost double from what was brought in during the 2012 tournament. This is thanks to improved collections of tournament registration fees as well as a concerted effort of cost cutting that effectively helped the bottom line for the tournament. We have already thought of more ways to help the financial contribution of the tournament, including possibly increasing registration fees, saving on EMT expenses, and trying to increase both the number of vendors at the tournament and their vendor fees also.

I would like to give special thanks to the team of volunteers who helped throughout the process yet again: Janet & Sundaresh Ganesan, Bill Gardner, Paul Kelly, Lou Holder, Mike Donnelly, Ryan Dolan, Earl Deamond and newcomers Sangita Menon and Brian Foley for their dedication during the weekend...Sunburst was a success because of all of your combined efforts. This task is insurmountable without all of your help.

I will be stepping down from conducting the day-to-day operations for the Sunburst Tournament, but I am confident that the current group of volunteers plus a new crop of organizers will make next year's tournament another great success. I'm sure it will be a special honor for the club having the 20th edition of this great tournament and a rewarding experience for those who will get to bring it together, just like I've had for the past two years. I'd like to thank everyone that has helped me along the way...there are too many to name. I've been very proud to be a part of this great organization and hope that I served