Derry Little League
Board of Directors Monthly Meeting

Meeting Minutes November 3, 2014

**Attendees**

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| --- |
| **Board Members** |
| Ray Feoli  | Don Kirkland | Tom Vallone | Tom Torres | Heather Zikmanis |
| Sue McGill | Karen DiMambro | Sue Cerri | Jim Kane | Dave Zimmerle |
| A.J. Giammichele | Jeff Kattar | Anthony Fournier | Bobby Jones | Tim Dineen |
| Matt Elkin | Brian Diperri |  |  |  |
| **Guests** |
| Karen Clark |  |  |  |  |
|  |  |  |  |  |

**Guest Comments / Opening Comments**

Dean Borelli and Chris Mosier from *Play Ball* talked about providing baseball programs / uniforms / support for Derry Little League. They are interested in bidding for uniforms. They also have a Winter Workout program. Offer to donate PlayBall for tryouts/evaluations. …Suggested that they also can provide a range of support for things like:

* Conduction coaching clinics
* Discount cages for teams during season
* Possible purchase blocks of cage time and dole those out to coaches
* Discount on items pro shop
* League appreciation night
* Possible to run games
* Uniform handouts
* ETC.

**Treasurer’s Report**

Changed over signers from Dale to Heather. She is prepared to take over.

Discussed Annual Report and need for approval. Heather recommended importing data to Quick Books and start fresh from October. Members reviewed.
**MOTION:** Move to approve annual treasurers’ report. Seconded. **APPROVED**

**Secretary’s Report**

Reviewed and amended minutes from Annual Meeting (October 27, 2014).

**MOTION:** Move to approve Secretary’s report. Seconded. **APPROVED**

**President’s report:**

Ray welcomes new board members… reiterates need for commitment. Board members need to put the League and the Board interests before the interests of any team they might be managing or coaching. Board members must be sure to give a good perception of the Board not being for the benefit of Board members.

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| --- | --- | --- | --- | --- |
| President | Ray Feoli |  | VP – Softball | Jeff Kattar |
| Executive VP | Don Kirkland |  | VP – Softball Seniors | Tim Dineen |
| Secretary | Tom Vallone |  | VP – AA / Player Agent | Tony Fournier |
| Treasurer | Heather Zikmanis |  | VP – AAA / Player Agent  | Bobby Jones |
| Safety Officer | Tom Torres / Bobby Jones |  | VP – Majors / Player Agent | Brian DiPerre |
| Fund Raising | Sue McGill |  | VP - Intermediate | A.J. Giammichele |
| IT Manager | David Zimmerle  |  | VP – Seniors / Player Agent | Jim Kane  |
| Player Development | Tony Fournier |  | VP Baseball Operations | A.J. Giammichele |
| VP of Concessions | Sue Cerri / Karen DiMambro |  | VP of Equipment | Matt Elkin |

**EVP report:**

No District news to report.

**Old Business**

Dugouts

* Work on dugouts has begun.

Winter Workout

* $1500 for Intermediate
* Jeff shows tentative schedule…
* Includes timeslots for player evaluation.
* Suggested to have time 5:00 – 7:00 to avoid conflict with players who might be playing basketball
* Omit weekend of 17th because of MLK weekend…

O’Hara Cleanup

* Need to pick a date to get banners taken down…
* Wednesday evening… Nov 5th 6:30-ish…
* Make sure to mark banners – to make it easier to put up next year. Some also are outdated.
* Also Saturday to do equipment… Matt will lead the effort… Anybody can show up to help….
* Sue will be there on Sunday….

**New Business**

Fall Ball Coaches – Need to be selected. TBD.

Website Hosting Renewal

* $675

**MOTION:** Move to approve $675 for website hosting. Seconded. **APPROVED**

Change BoD Meeting Day

**MOTION:** Move from first Monday of each month to first Wednesday. Seconded. **APPROVED**

Calendar – See Calendar on separate page

Financial Review Committee

* Jim volunteers to lead audit
Tim will assist
Don will assist

Committees

NOTE – Committees are not restricted to Board members

* Fund Raising Committee – Sue to lead… Christina Feoli will help… John Slater…
* Sponsorship Committee – Sue will lead… Jim will help / mentor… Christina Feoli…
*Comment*: need to meet frequently… this is a BIG effort.
*Comment*: We should start building sponsor relationships NOW… Need list
*Comment*: Need to expand sponsorship opportunities beyond just spring to include whole year

**ACTION:** Sue to put together “sponsor package” to help us getting more sponsors…

* Collections Committee – AJ and Sue will be the collection team
* Player Recruitment for ages 6-9 (boys and girls / baseball and softball)
Ray suggests offering a free “clinic” to younger players to entice new players
Tony volunteered to help… Jeff will help… Tom V. will help…
* Audit Committee

Security Camera for O’Hara

Ray shares proposal for security cameras around the concession stand. Approximate cost is $500.

**MOTION:** Move to approve not to exceed $500. Seconded. **APPROVED**

Discussion on Fund Raising

Brainstorm ideas… timing for Christmas… Gift certificates for registration… Need ideas!!!! Send them to Sue!!!

Winter Workout uniforms
Sue gave prices on a few options. e.g. More than 80 hoodies… $20.50 each… without name on sleeve

When does Sue need to know… No later than December time frame.

Miscellaneous

Ray received bill $738.26 for Charter Fees… However, budget shows a line item for $3006 in charter fees…

**ACTION:** Don will look into this.

**Meeting Adjournment and Move to Closed Session**

Move that next BoD meeting is December 3rd 7:00, 2014, at MGCC. Seconded. **APPROVED**.

Move to Adjourn Public meeting and go to Closed Session at 9:35. Seconded. **APPROVED**

Move to adjourn closed session at 10:00. Seconded. **APPROVED**

#### Action Items

|  |  |
| --- | --- |
|  | Closed |
|  | In progress with no issues or dependencies or ongoing |
|  | Open, in progress, issues Obeing resolved, action(s) being worked |
|  | Risk, issue, or critical deadline |

| AI  | Date Opened | Action Item | Who | Due Date | Status |
| --- | --- | --- | --- | --- | --- |
| - | Nov 3 | Put out call for coach volunteers – Board Members, Managers, Coaches, Committees, etc.  | All | Ongoing | Ongoing |
| 1 | Nov 3 | Resolve discrepancy of cost of Charter fee v. amount budgeted | Don | Dec 15 | Open |
| 2 | Nov 3 | Create “sponsor package” to use when soliciting sponsors | Sue M. | Feb 1 | Open |
| 3 | Nov 3 | Winter Workout Committee to meet | Jeff K. | Nov 30 | DONE |